

Labeling Solutions America, Inc.

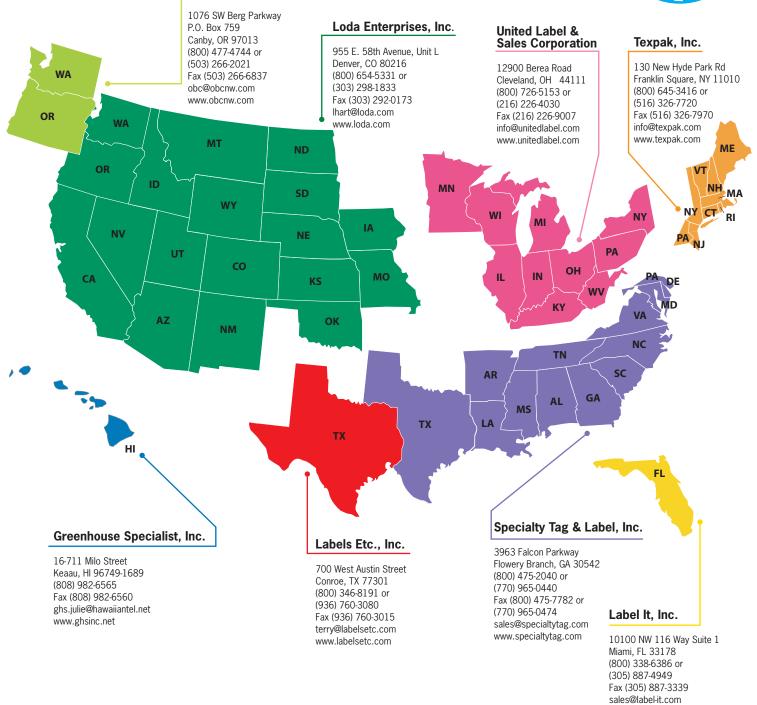


SATO AUTHORIZED MASTER RESELLERS

OBC Northwest, Inc.

HUTHORICE HORTICULTURE DIVISION

www.label-it.com



Sato Labeling Solutions, America, Inc. Horticulture Division • 930 Jimmy Ann Dr. • Daytona Beach, FL 32117 • (800) 874-4465 • www.satolabeling.com Technical Support (800) 858-7425 International Customers should contact 800-874-4465 for information about resellers in their area. © 2010 SATO LABELING SOLUTIONS AMERICA, INC. ALL RIGHTS RESERVED.

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Laser Products

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olor Laser Printable Signs	
olor Laser Pressure Sensitive Labels	

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Custom Printing

Custom Printing Section	
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Legend

Please locate your printer model. The corresponding icon will indicate which product can be used in your printer.



Prints up to 4" or 5" on a 5" web (material width). TEC472M • TEC572M • TECSX4M • TECSX5M

Prints up to 4" or 5" on a 9" web (material width). TXP3-4 • TXP3-5 • TXPSX5 • TXPSX4

Fits most SATO and Zebra printers. Print width may vary.

TXPSX Thermal Printer

The TXPSX models contain the features that make them the best-seller in the horticultural market. The rugged powder-coated industrial strength steel case is designed for harsh environments, yet still attractive for office or store settings. These printers easily handle material thickness up to 24 mil at speeds up to 10" per second. They are available with 4" (203 dpi) or 5" (300 dpi) print heads with 10" tag width allowance. The TXPSX models come standard with Parallel Port, Serial Port, Ribbon Save Mode and a FETHER head (floating edge type head revolution). USB and Ethernet connectivity are available as options.

		approximate weights printer / cable box
4" TXPSX4	\$3,195.00	60 lb. / 3 lb.
5" TXPSX5	\$3,895.00	60 lb. / 3 lb. ᠑
TEC9005-R	\$250.00	9
(USB Port Option)		
TEC9004-R	\$395.00	
(Ethernet Port Option)		



TECSX Thermal Printer The TECSX models contain the same features as

The TECSX models contain the same features as the TXPSX models however they handle up to 5" tag width. This unit is ideal for tags, labels and signs up to 5" wide. Utilizing the End-To- End Slip-on tags, various pot tags, pressure sensitive and signs makes this the most versatile printer for the money on the market. The TECSX models come standard with Parallel Port, Serial Port, Ribbon Save Mode and a FETHER head (floating edge type head revolution). USB and Ethernet connectivity are available as options.

	4" TECSX4M 5	5" TECSX5M 5	USB Port Option (TEC9005-R)	Ethernet Port Option (TEC9004-R)
Price	\$2,795.00	\$3,295.00	\$250.00	\$395.00
Weights	57 lb / 3 lb.	57 lb / 3 lb.	-	-

Accessories for TXP and TEC Series Printers

	4" Printhead - SX series	5" Printhead - SX series	4" Print - B se	nouu	5" Printhead - B series
Model	TXP/TECSX4	TXP/TECSX5	TXP/TEC 4	B series	TXP/TEC 5 B series
Description	TEC9104	TEC9105	TEC904	10XL	TEC9050XL
Price	\$399.00	\$549.00	\$399.	00	\$549.00
T1000	USB CABLE, A-B, 6	. BLACK		\$3.50	-
T2202	PARALLEL PRINTER CABLE 6'			\$8.98	_
T2209	ADAPTER, USB to SERIAL			\$33.90	_
T2210	USB EXTENSION CABLE, 6'			\$3.30	
T2350	DB25 EXTENSION CABLE, MALE-FEMALE, 6'			\$11.58	_
T2505	POWER CORD, 6'			\$5.74	
T7100	HEAD CLEANING PEN			\$3.00	_
T7200	ADHESIVE REMOVER			\$8.95	
T9250	ADAPTER, DB9-TO-DB25 1'			\$5.90	
TXPCOVER	TXP SERIES PRIN	TER COVER		\$39.95	_



The new GL4e series is SATO's most significant release of printing technology to date. Versatility and value are the cornerstones of the new GL4e series; only the GL4e series offers a field-upgradeable UHF RFID option; an industry-leading printer management utility; SATOnet CONNECT[™] standard tri-port communication protocols of RS232C serial, IEEE1284 high-speed parallel and USB 2.0 plus LAN and 802.11g Wireless LAN as options; an "automatic detection system" to conveniently switch between 203 dpi (GL408e) and 305 dpi (GL412e) print resolution; an Online Barcode Verifier (OBV) option that validates barcode scanability at point of print; competitive emulations and much more.





SATO Labeling Solutions, America, Inc. 2010 Catalog



Thermal Transfer Ribbon

	4"	Case Weight	Price Per Roll	5"	Case Weight	Price Per Roll
Sato Ribbon 1968' (600M) (Pressure Sensitive and Slip-On Tags)	SR604	17 lb.	\$34.75 ea.	SR605	22 lb.	\$42.95 ea.
Sato Ribbon 1968' (600M) (all stocks)	SR654	18 lb.	\$42.75 ea.	SR655	21 lb.	\$52.75 ea.
Black "Silver" Ribbon 1968' (600M) (Pressure Sensitive and Slip-On Tags)	F04 SILVER	20 lb.	\$41.95 ea.	F05SILVER	24 lb.	\$49.95 ea.
Black "Gold" Ribbon 1968' (600M) (all stocks)	F04GOLD	19 lb.	\$49.50 ea.	F05GOLD	23 lb.	\$59.95 ea.
Sato Color Thermal Ribbon 984' (300M) 🛑 RE 🔵 BL 🔵 GR 🔿 WH	SR604	10 lb.	\$30.20 ea.	SR605	12 lb.	\$37.08 ea.
Sato Metallic White Thermal Ribbon 984' (300M)	SR654MW	10 lb.	\$30.20 ea.	SR655MW	12 lb.	\$37.08 ea.

Weight based on 12 ribbons per case.

Choosing the right software package is essential to meeting the demands of your on-demand label printing program. We'll help you analyze your needs, assist with installation, make modifications to your database and ensure the settings are correct for your label printing process. Ask us about software and database updates. From



Taggit Pro™ Labeling Design **Software and Database**

Whether you need to print bar codes, text, graphic images, color picturesor from a database, Taggit Pro™ has the features to help you design and print tags and labels with ease.

- · Microsoft Vista ready
- Batch printing
- Full-featured database construction capabilities
- Utilize TrueType fonts, bar codes, preset formats
- for all our labels and graphics capabilities
- Free phone support
- · Includes plant database designed by our company with over 4500 records. This includes Annuals, Perennials, Trees and Broadleaf Shrubs, and is totally editable to add additional varieties or information.

LabelView Gold

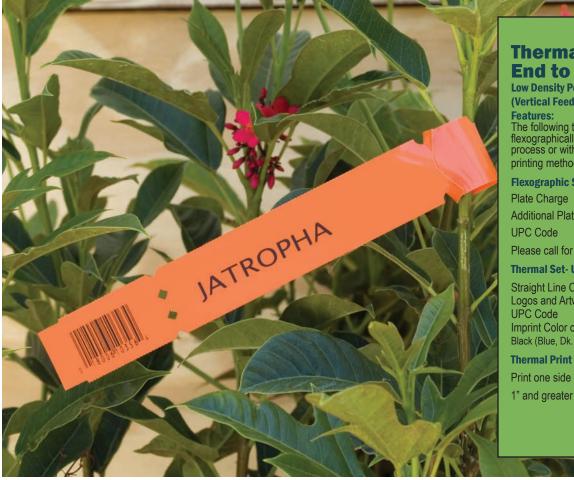
This is another wonderful product from the designers of Taggit Pro. This software package is for the ultimate in label design and integration. Label View Gold has the same features as Taggit Pro plus: • OLE Automation • Command Files • Comm Watch • Data Watch • Visual Builder • Label Select.

	Taggit Pro	LabelView Gold
Price	\$359.00	\$995.00

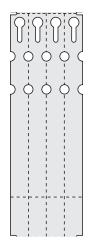
LabelView Network Version

If it is necessary to print multiple stations or locations you will need to install Label View Network Version. Please call us today to discuss your needs and we can quote the appropriate software solution.

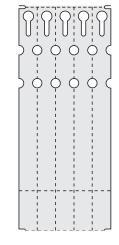
For Hardware and Software questions, please contact Technical Support at 800-858-7425



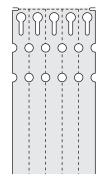
TT10014 (Vertical Feed)



TT10015 (Vertical Feed)



TX10775 (Vertical Feed)



End-to-End Slip-On® Tags 🖩 📧

Price per thousand (M) 590				
	TX10775	TT10014	TT10015	
Size	3/4 x 7	1 x 10	1 x 10	
Description	5 across	4 across with 2" tear-off	5 across with 2" tear-off	
QTY Roll/Case	2M / 24M	1M / 12M	2M / 8M	
Weight/Case	43 lb.	43 lb.	21 lb.	
8M	\$21.63	\$30.26	\$30.90	
16M	\$15.63	\$21.86	\$22.33	
48M	\$14.00	\$19.59	\$20.00	
48M+	Contact your local Reseller			

End-to-End Slip-On® Tags R OR U PI A GR M U Price per thousand (M) (5 (1)) Note: Gold TX has limited quantities and a 10% discount applies to current supplies.

		a a ze /e aleeeant appn	oo to our our ouppiloo.
	TX10775	TT10014	TT10015
Size	3/4 x 7	1 x 10	1 x 10
Description	5 across	4 across with 2" tear-off	5 across with 2" tear-off
QTY Roll/Case	2M / 24M	1M / 12M	2M / 8M
Weight/Case	46 lb.	43 lb.	28 lb.
8M	\$24.87	\$34.80	\$35.53
16M	\$17.97	\$25.14	\$25.67
48M	\$16.10	\$22.53	\$23.00
48M+	Contact your lo	cal Reseller	1

Thermal Slip-On[®] End to End Tags Low Density Polyethylene (TX) 10 mil

Vertical Feed)				
eatures: he following tags can be pre-printed exographically during the manufacturing rocess or with the thermal transfer rinting method.				
Texographic Set – Up Charges:	:			
Plate Charge	\$30.00/ea.			
dditional Plates	\$20.00/ea.			
JPC Code	\$ 1.60/M			
Please call for quotation of printi	ng charges.			
hermal Set- Up Charges:				
Straight Line Copy ogos and Artwork JPC Code nprint Color other than lack (Blue, Dk. Green,White, Red)	\$2.00/variety \$60.00/hour \$1.60/M \$4.00/M			
hermal Print Charges:				
Print one side less than 1"	\$7.75/M			
" and greater	\$10.00/M			



Thermal Slip-On® Tags 폐 📧 Price per thousand (M)

	TX1055T	TX1075T	TX1076T	TX1077T 590
Size	1/2 x 5	1/2 x 7	5/8 x 7	3/4 x 7
QTY Roll/Case	4M / 32M	2M / 16M	2M / 16M	2M / 10M
Weight/Case	27 lb.	19 lb.	22 lb.	19 lb.
8M	\$14.45	\$17.08	\$20.26	\$22.97
16M	\$10.44	\$12.34	\$14.64	\$16.60
48M	\$9.35	\$11.05	\$13.12	\$14.87
48M+	Contact your le	ocal Reseller		

Contact your local Reseller

	TX1097T 3	TX1071T 9	TX1091T 3	TT1091T 1-7/8" Tear-off	TT1097T 1-7/8" Tear-off 9	
Size	3/4 x 9	1 x 7	1 x 9	1 x 9	3/4 x 9	
QTY Roll/Case	2M / 10M	2M / 10M	1M / 8M	1M / 8M	2M / 10M	
Weight/Case	24 lb.	23 lb.	26 lb.	26 lb.	24 lb.	
8M	\$27.07	\$27.44	\$32.70	\$32.70	\$27.07	
16M	\$19.56	\$19.83	\$23.63	\$23.63	\$19.56	TX1
48M	\$17.53	\$17.76	\$21.17	\$21.17	\$17.53	TX1076T

48M+ Contact your local Reseller

Thermal Slip-On® Tags 📧 📧 🔟 💷 💷 💷

Price per thousand (M) Note: Gold TX has limited quantities and a 10% discount applies to current supplies.

	TX1055T	TX1075T	TX1076T	TX1077T 59
Size	1/2 x 5	1/2 x 7	5/8 x 7	3/4 x 7
QTY Roll/Case	4M / 32M	2M / 16M	2M / 16M	2M / 10M
Weight/Case	27 lb.	19 lb.	22 lb.	19 lb.
8M	\$16.61	\$19.64	\$23.30	\$26.42
16M	\$12.00	\$14.19	\$16.83	\$19.09
48M	\$10.75	\$12.71	\$15.08	\$17.10
48M+	Contact your lo	cal Reseller	1	

Contact your local Reseller

	TX1097T	TX1071T	TX1091T	TT1091T 1-7/8" Tear-off	TT1097T 1-7/8" Tear-off
	9	9	9	9	9
Size	3/4 x 9	1 x 7	1 x 9	1 x 9	3/4 x 9
QTY Roll/Case	2M / 10M	2M / 10M	1M / 8M	1M / 8M	2M / 10M
Weight/Case	24 lb.	23 lb.	26 lb.	26 lb.	24 lb.
8M	\$31.14	\$31.55	\$37.60	\$37.60	\$31.14
16M	\$22.50	\$22.80	\$27.17	\$27.17	\$22.50
48M	\$20.16	\$20.43	\$24.34	\$24.34	\$20.16
48M+	Contact your I	ocal Reseller	1		1

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Thermal Slip-On[®] Tags Low Density Polyethylene (TX) 10 mil (Horizontal Feed)

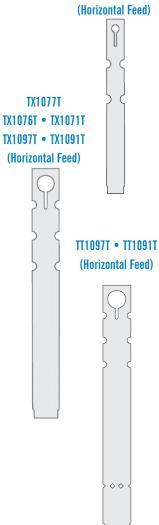
The following tags can be pre-printed with the hot stamp or thermal transfer printing method. both processes are dry printing methods and will last in the sun for several years.

Print Charges: Print one side less than 1" \$7.75/M \$10.00/M 1" and greater

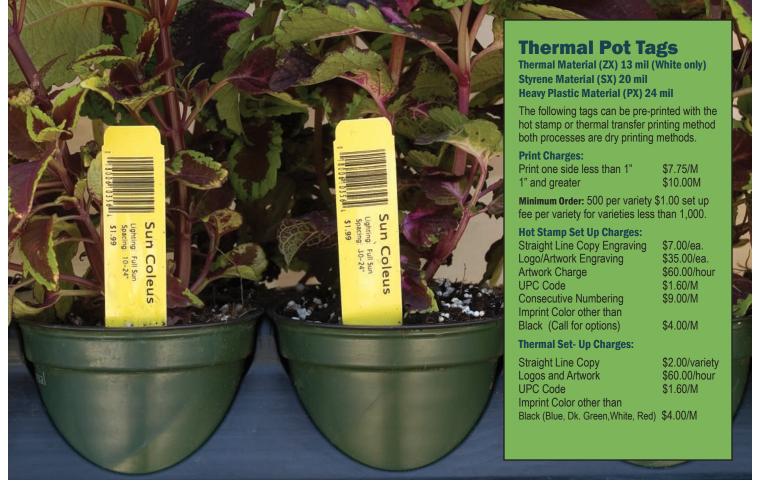
Minimum Order: 500 per variety \$1.00 set up fee per variety for varieties less than 1,000.

Hot Stamp Set Up Charges: Straight Line Copy Engraving Logo/Artwork Engraving Artwork Charge UPC Code Consecutive Numbering Imprint Color other than Black (Call for options)	\$7.00/ea. \$35.00/ea. \$60.00/hour \$1.60/M \$9.00/M \$4.00/M
Thermal Set- Up Charges:	
Straight Line Copy Logos and Artwork UPC Code Imprint Color other than Black (Blue, Dk. Green,White, Red)	\$2.00/variety \$60.00/hour \$1.60/M \$4.00/M

TX1055T • TX1075T



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PX5152T • SX5152T • ZX5152T

All Other Styles

Thermal Pot Tags WH YE OR TO PLA

Price per thousand (M)

noc per inousuna	(111)			\subseteq						
	PX5135T	PX5135T	ZX5135T 590	SX5146T	PX5156T	PX5156T	SX5156T	SX5156T	ZX5156T	PX5157T
Size	1/2 x 3	1/2 x 3	1/2 x 3	9/16 x 4	9/16 x 5	9/16 x 5	9/16 x 5	9/16 x 5	9/16 x 5	3/4 x 5
QTY Roll/Case	2M / 32M	2M / 32M	5M / 40M	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 20M	2M / 16M
Weight/Case	37 lb.	37 lb.	32 lb.	24 lb.	34 lb.	36 lb.	33 lb.	35 lb.	29 lb.	43 lb.
8M	\$15.26	\$17.55	\$14.27	\$18.89	\$21.88	\$25.17	\$19.81	\$22.78	\$18.25	\$25.07
16M	\$11.03	\$12.68	\$10.31	\$13.65	\$15.81	\$18.18	\$14.31	\$16.46	\$13.19	\$18.11
48M	\$9.88	\$11.36	\$9.24	\$12.23	\$14.17	\$16.29	\$12.82	\$14.75	\$11.82	\$16.23
48M+	Contact your loo	al Reseller								
	WH	OR TU PI	WH	WH	WH	OR TU PI	WH YE	OR TU PI LA	WH	WH

LA YE

LA YE

	PX5157T	SX5157T	SH5157T 59	SX5157T 59	ZX5157T 590	PX5167T	PX5167T	SX5167T	SX5167T
Size	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 6	3/4 x 6	3/4 x 6	3/4 x 6
QTY Roll/Case	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 20M	2M / 16M	2M / 16M	2M / 16M	2M / 16M
Weight/Case	43 lb.	44 lb.	44 lb.	45 lb.	40 lb.	55 lb.	55 lb.	53 lb.	55 lb.
8M	\$28.83	\$22.75	\$22.75	\$26.16	\$21.02	\$28.70	\$33.01	\$25.69	\$29.54
16M	\$20.83	\$16.44	\$16.44	\$18.90	\$15.19	\$20.74	\$23.85	\$18.56	\$21.35
48M	\$18.66	\$14.73	\$14.73	\$16.94	\$13.61	\$18.58	\$21.37	\$16.63	\$19.13
48M+	Contact your loca	al Reseller							
	OR TU PI	WH YE	WH YE	OR TU PI LA	WH	WH	OR TU PI	WH YE	OR TU PI LA
6	LA YE						LA YE		

6

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Thermal Pot Tags WH YE OR TU PI LA

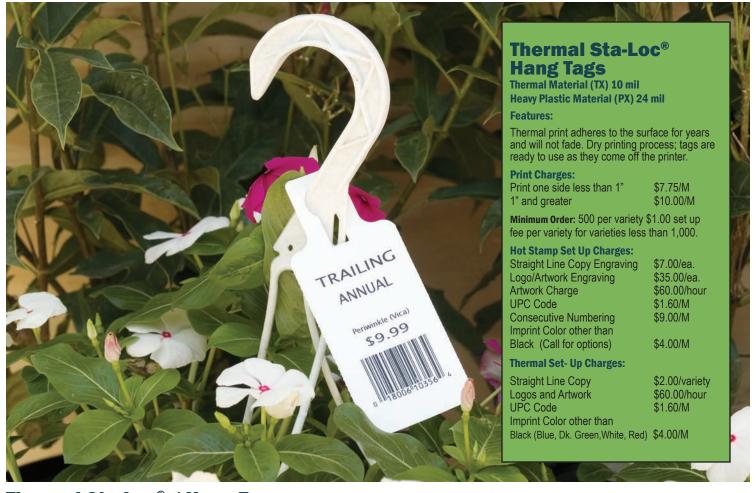
	ZX5141T 590	PX5151T	PX5151T	SX5151T	SX5151T	PX5161T	PX5161T	SX5161T	SX5161T
	-					•	9		()
Size	1 x 4-1/2	1 x 5	1 x 5	1 x 5	1 x 5	1 x 6	1 x 6	1 x 6	1 x 6
QTY Roll/Case	2M / 16M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M
Weight/Case	35 lb.	30 lb.	30 lb.	32 lb.	34 lb.	39 lb.	39 lb.	39 lb.	39 lb.
8M	\$25.52	\$32.42	\$37.28	\$26.90	\$30.94	\$37.33	\$42.93	\$31.66	\$36.41
16M	\$18.44	\$23.43	\$26.94	\$19.44	\$22.35	\$26.98	\$31.02	\$22.88	\$26.31
48M	\$16.52	\$20.99	\$24.14	\$17.42	\$20.03	\$24.17	\$27.80	\$20.50	\$23.57
48M+	Contact your loca	al Reseller			· · ·				
	WH	WH	OR TU PI	WH YE	OR TU PI LA	WH	OR TU PI	WH YE	OR TU PI
	· · · · · · · · · · · · · · · · · · ·		LA YE				LA YE		

	PX5181T	PX5181T	SX5181T	SX5181T	PX5152T	PX5152T	SX5152T	SX5152T	ZX5152T 590
Size	1 x 8	1 x 8	1 x 8	1 x 8	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5
QTY Roll/Case	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 8M	1M / 8M	1M / 10M
Weight/Case	26 lb.	27 lb.	27 lb.	27 lb.	22 lb.	22 lb.	43 lb.	43 lb.	35 lb.
8M	\$47.14	\$54.21	\$39.62	\$45.56	\$44.41	\$51.07	\$42.47	\$48.84	\$39.27
16M	\$34.06	\$39.17	\$28.63	\$32.92	\$32.09	\$36.90	\$30.69	\$35.29	\$28.38
48M	\$30.52	\$35.10	\$25.65	\$29.50	\$28.75	\$33.06	\$27.50	\$31.62	\$25.42
48M+	Contact your loc	al Reseller							
	WH	OR TU PI	WH YE	OR TU PI LA	WH	OR TU PI	WH YE	OR TU PI LA	WH
		LA YE				LA YE			

	PX5172T	PX5172T
Size	1-1/2 x 7	1-1/2 x 7
QTY Roll/Case	1M / 4M	1M / 4M
Weight/Case	31 lb.	31 lb.
8M	\$51.05	\$58.71
16M	\$36.89	\$42.42
48M	\$33.05	\$38.01
48M+	Contact your loca	al Reseller
	WH	OR TU PI

Did You Know?

When selecting a thermal pot tag take into account the environmental conditions and the length of time the tag will be subjected to the environment. Styrene (SX & ZX) is best used when the requirement is less than 6 months. Styrene is impacted by UV exposure and cold temperatures more than polypropylene which can last up to 1 year or longer in certain conditions.



Thermal Sta-Loc[®] / Hang Tags WH YE OR TU PI LA Price per thousand (M)

	PX2351T	PX2351T	PX2361T	PX2361T	TX20212 1/8" Hole at point
	59	59	9	9	590
Size	1 x 5	1 x 5	1 x 6	1 x 6	1 x 2
QTY Roll/Case	1M / 8M	1M / 8M	1M / 8M	1M / 8M	4M / 32M
Weight/Case	33 lb.	33 lb.	40 lb.	40 lb.	27 lb.
8M	\$37.14	\$42.71	\$44.24	\$50.87	\$12.08
16M	\$26.84	\$30.86	\$31.96	\$36.76	\$8.73
48M	\$24.05	\$27.65	\$28.64	\$32.93	\$7.82
48M+	Contact your lo	cal Reseller			
	WH	YE OR TU	WH	YE OR TU	WH
		PI LA		PI LA	

Hang Tags 🖩

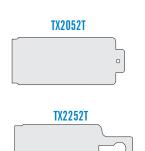
Price per thousand (M)	
------------------------	--

	TX2041T With 1/8" Hole 5 9 0	TX2051T With 1/8" Hole	TX2052T With 1/8" Hole 5 9 0	TT2052T With 1/8" Hole and 1 3/8" Tearoff 5 9 0	TX2252T Hanging Basket Tag
Size	1 x 4	1 x 5	2 x 4-3/4	2 x 4-3/4	2 x 4-3/4
QTY Roll/Case	2M / 30M	2M / 20M	1M / 10M	1M / 10M	1M / 10M
Weight/Case	47 lb.	38 lb.	33 lb.	33 lb.	30 lb.
8M	\$23.61	\$26.24	\$39.69	\$39.69	\$39.69
16M	\$17.06	\$18.96	\$28.68	\$28.68	\$28.68
48M	\$15.29	\$16.99	\$25.69	\$25.69	\$25.69
48M+	Contact your loc	al Reseller	1		
	WH	WH	WH	WH	WH









SATO Labeling Solutions, America, Inc. 2010 Catalog



Thermal Signs Rigid Material (NC) 10 mil

Features:

Sign stock is ready for immediate insertion into the sign holders found on page 18.

Floratherm (FT) 3.2 mil

Features:

The floratherm material is designed with an aggressive adhesive and top coated face stock that resists water and sunlight while providing a superior thermal transfer print surface. The labels can be applied to smooth damp containers, flats and trays with excellent results. Signs may be preprinted with decorative borders and your company name or logo. They can also be flood-coated to create additional color options.

lexographic Set-Up Charges:
Plate Charge
dditional Plate Charge
rtwork Charge

\$30.00/ea. \$20.00/ea. \$60.00/hour

Please call for quotation of printing charges and minimum quantities.

Thermal Rigid Signs Price per hundred (C)

	NC40	501WH	YELLOW	501YE	WE	TO1WH	VC50 YELLOW		VC507 YELLOW V	/GREEN	NC50701PH SPECIAL	NC50701SH SALE	W	111WH		D111YE DW 1 SIDE
Size	4	x 5	4 >	κ5	5>	(7	5 x	7	5 x	:7	5 x 7	5 x 7	7 :	< 11	7)	x 11
QTY Roll/Case	1C / 16C	5C / 30C	1C / 16C	5C / 30C	1C/20C	5C / 40C	1C/20C	5C / 40C	1C / 20C	5C / 40C	1C / 20C	1C / 20C	1C/8C	5C / 10C	1C/8C	5C / 10C
Case Weights	13 lb.	19 lb.	13 lb.	19 lb.	25 lb.	43 lb.	26 lb.	44 lb.	26 lb.	44 lb.	25 lb.	25 lb.	22 lb.	25 lb.	22 lb.	25 lb.
10	\$2	1.45	\$25	.35	\$29	.60	\$35	.45	\$40	.80	\$40.80	\$40.80	\$5	2.00	\$6	2.00
5C	\$1	7.70	\$20	.91	\$24	.42	\$29	.25	\$33	.66	\$33.66	\$33.66	\$4	2.90	\$5	1.15
10C	\$1	4.48	\$17	'.11	\$19	.98	\$23	.93	\$27	.54	\$27.54	\$27.54	\$3	5.10	\$4	1.85
25C	\$1	2.87	\$15	.21	\$17	.76	\$21	.27	\$24	.48	\$24.48	\$24.48	\$3	1.20	\$3	7.20
50C	\$1	0.19	\$12	.04	\$14	.06	\$16	.84	\$19	.38	\$19.38	\$19.38	\$24	4.70	\$2	9.45

Thermal Pressure Sensitive Signs

Price per hundred (undred (C) FT40501WH		FT50701WH		FT70501PH	FT70501SH
	5	-	_		59	59
Size	4 x 4-	15/16	5 x 6-	15/16	6-15/16 x 5	6-15/16 x 5
QTY Roll/Case	1C / 14C	5C / 35C	1C/24C	5C / 40C	1C / 24C	1C / 24C
Case Weights	11 lb.	22 lb.	27 lb.	39 lb.	28 lb.	28 lb.
10	\$16	6.75	\$24	1.00	\$44.00	\$44.00
5C	\$13	3.82	\$19	9.80	\$36.30	\$36.30
10C	\$11	.31	\$16	6.20	\$29.70	\$29.70
25C	\$10).05	\$14	I.40	\$26.40	\$26.40
50C	\$7	.96	\$11	.40	\$20.90	\$20.90

NC50701YE

NC50701YB



NC50701PH / FT50701PH



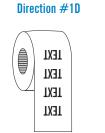


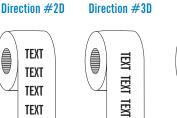
9



All of the below label sizes are also available in a Clear Synthetic (Plastic) or with Block-out Adhesive. Clear labels are commonly used to place variable data on custom printed picture tags in an attractive manner. Block-out adhesive labels are designed to cover up whatever is behind the label. If you need to re-price or change a bar code, the Block-out Adhesive label will not allow the original information to show through. If you are interested in either application, please contact your Authorized Master Reseller for a quote.

Text positions (Labels wound out)







Direction #4D



TEXT

TEXT

Direction #6D

TEXT

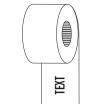
TEXT

Text positions (Labels wound in)

Direction #7D

E

Direction #8D



Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT07113WH	FT10153WH	FT11183WH	FT11233WH	FT12083WH	FT12103WH			
Size (WxH)	3/4 x 1-5/16	1 x 1-1/2	1-3/16 x 1-13/16	1-3/16 x 2-3/8	1-1/4 x 7/8	1-1/8 x 15/16			
	(0.75 x 1.3125)	(1.0 x 1.5)	(1.1875 x 1.8125)	(1.1875 x 2.375)	(1.25 x 0.875)	(1.125 x 0.9375)			
QTY Roll/Case	9M / 72M	9M / 36M	8M / 32M	6M / 24M	15M / 60M	15M / 60M			
Case Weights	25 lb.	17 lb.	21 lb.	20 lb.	21 lb.	19 lb.			
5M	\$11.25	\$10.75	\$12.25	\$12.75	\$10.75	\$10.88			
10M	\$6.76	\$6.46	\$7.36	\$7.67	\$6.46	\$6.54			
20M	\$5.76	\$5.50	\$6.27	\$6.52	\$5.50	\$5.56			
50M	\$5.40	\$5.16	\$5.88	\$6.12	\$5.16	\$5.22			

Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT15101WH	FT15102WH	FT15103WH	FT15152WH	FT16101WH	FT16103WH	FT16203WH
	59	59	59	590	590	590	590
Size (WxH)	1-1/2 x 1	1-1/2 x 1	1-1/2 x 1	1-1/2 x 1-1/2	1-9/16 x 15/16	1-9/16 x 15/16	1-9/16 x 1-15/16
	(1.5 x 1)	(1.5 x 1)	(1.5 x 1)	(1.5 x 1.5)	(1.5625 x 0.9375)	(1.5625 x 0.9375)	(1.5625 x 1.9375)
QTY Roll/Case	5M / 60M	10M / 60M	15M / 60M	7M / 42M	5M / 60M	15M / 60M	7M / 28M
Case Weights	29 lb.	27 lb.	27 lb.	28 lb.	29 lb.	27 lb.	26 lb.
5M	\$11.63	\$11.13	\$10.75	\$13.25	\$12.13	\$10.38	\$20.13
10M	\$6.99	\$6.69	\$6.46	\$7.97	\$7.29	\$6.24	\$12.10
20M	\$5.95	\$5.69	\$5.50	\$6.78	\$6.20	\$5.31	\$10.30
50M	\$5.58	\$5.34	\$5.16	\$6.36	\$5.82	\$4.98	\$9.66

	FT17222WH	FT17272WH	FT20052WH	FT20072WH	FT20101WH	FT20102WH	FT20202WH
Size (WxH)	1-3/4 x 2-1/4	1-3/4 x 2-3/4	1-15/16 x 9/16	2 x 3/4	2 x 1	2 x 1	2 x 2
	(1.75 x 2.25)	(1.75 x 2.75)	(1.9375 x 0.5625)	(2 x 0.75)			
QTY Roll/Case	4M / 16M	4M / 16M	15M / 60M	12M / 48M	5M / 40M	10M / 40M	5M / 20M
Case Weights	19 lb.	22 lb.	21 lb.	22 lb.	24 lb.	24 lb.	23 lb.
5M	\$20.25	\$22.00	\$8.63	\$9.25	\$10.73	\$9.18	\$22.85
10M	\$12.17	\$13.23	\$5.19	\$5.56	\$6.45	\$5.52	\$13.74
20M	\$10.36	\$11.26	\$4.41	\$4.73	\$5.49	\$4.69	\$11.69
50M	\$9.72	\$10.56	\$4.14	\$4.44	\$5.15	\$4.40	\$10.97

	FT25372WH USE WITH ANGLED STAKE #IN5022WH	FT30051WH	FT30201WH	FT37221WH USE WITH ANGLED STAKE #1N5400WH	FT37251WH USE WITH ANGLED STAKE #IN5022WH	FT40051WH	FT40061WH	FT40101WH
	5 9 0	590	590	590	5 9 0	590	590	590
Size (WxH)	2-1/4 x 3-7/16	3 x 1/2	3 x 2	3-3/4 x 2-1/4	3-5/8 x 2-3/8	4 x 1/2	4 X 5/8	4 x 1
	(2.25 x 3.4375)	(3 x 0.5)		(3.75 x 2.25)	(3.625 x 2.375)	(4 x 0.5)	(4 x .625)	
QTY Roll/Case	3M / 12M	9M / 54M	2.5M / 15M	2M / 8M	2M / 8M	9M / 36M	5M / 20M	5M / 20M
Case Weights	26 lb.	26 lb.	26 lb.	20 lb.	20 lb.	22 lb.	15 lb.	23 lb.
5M	\$47.75	\$8.13	\$40.13	\$48.88	\$61.25	\$15.50	\$16.43	\$26.00
10M	\$28.71	\$4.88	\$24.12	\$29.38	\$36.82	\$9.32	\$9.87	\$15.63
20M	\$24.43	\$4.16	\$20.53	\$25.00	\$31.34	\$7.93	\$8.40	\$13.30
50M	\$22.92	\$3.90	\$19.26	\$23.46	\$29.40	\$7.44	\$7.88	\$12.48

	FT50281WH USE WITH ANGLED	FT12252WH	FT25122WH
	STAKE #IN5275WH	590	590
Size (WxH)	5 x 2-7/8	1-1/4 x 2-1/2	2-1/2 x 1-1/4
	(5 x 2.875)	(1.25 x 2.5)	(2.5 x 1.25)
QTY Roll/Case	1.875M / 7.5M	4M / 24M	8M / 32M
Case Weights	30 lb.	22 lb.	28 lb.
5M	\$79.75	\$15.50	\$18.00
10M	\$47.95	\$9.32	\$10.82
20M	\$40.80	\$7.93	\$9.21
50M	\$38.28	\$7.44	\$8.64

Did You Know?

There are many types of adhesives available for the creation of pressure sensitive labels. Sato Labeling Solutions has selected an adhesive for the "Floratherm" product line that will adhere and function in most horticultural environments and situations. This adhesive is designed to function when the following conditions are present: cold and hot temperatures, sunlight, wind and moisture. Sato does recommend testing its "Floratherm" product on your particular container or tray to make sure the adhesive is compatible with the type of plastic used to produce the container. This test will require applying several labels to the container in several different orientations and checking back in 24 hours. The bonding process should be complete within 24 hours. If any concerns arise after checking the test, please contact customer service or your Sato sales representative to discuss.



Walmart Blank Thermal Pressure Sensitive Labels



FT12252WH

Walmart Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT20302WMPE	FT20302WMAN 5 9 0	FT20102WH	FT12252WH	FT25122WH
Size (WxH)	3 X 2	3 X 2	2 x 1	1-1/4 x 2-1/2	2-1/2 x 1-1/4
	(2 across)	(2 across)	(2 across)	(2 across)	(2 across)
Design	WM Perennial	WM Annual	WM Blank	WM Blank	WM Blank
QTY Roll/Case	2.5M /15M	2.5M / 15M	10M / 40M	4M / 24M	8M / 32M
Case Weights	18 lb.	18 lb.	24 lb.	24 lb.	28 lb.

Price Contact Reseller for Pricing

Home Depot Thermal Pressure Sensitive Labels

Price per thousand (M) FT24201HD FT24202HD FT20222HD										
	590	590	590							
Size (WxH)	2-1/4 x 2	2-1/4 x 2	2 x 2-1/4							
	1 up Horizontal	2 up Horizontal	2 up Vertical							
Design	(Home Depot)	(Home Depot)	(Home Depot)							
QTY Roll/Case	2.5M / 20M	5M / 20M	4.5M / 18M							
Case Weights	25 lb.	27 lb.	23 lb.							
Price	Contact Reseller for	Pricing								

Contact Reseller for Pricing

Thermal Paper Pressure Sensitive Labels ...

Price per thousan	L8TT1013	L8TT0016	L8TT0027	L8TT0022	L8TT0008	L8TT0004
ize (WxH)	2 x 1 1 up	2 x 1 2 up	4 x 2 1 up	4 x 3 1 up	4 x 4 1 up	4 x 6 1 up
TY Roll/Case	5.8M / 23.2M	11M / 44M	2.9M / 11.6M	2M / 8M	1.5M / 6M	1M / 4M
Case Weights	12 lb.	23 lb.	23 lb.	24 lb.	24 lb.	24 lb.
Price	Contact Reseller for	Pricing				1
2	I					

Thermal Pressure Sensitive Labels

Floratherm (FT) 3.2 mil

Features:

The floratherm material is designed with an aggressive adhesive and top coated face stock that resists water and sunlight while providing a superior thermal transfer print surface. The labels can be applied to smooth damp containers, flats and trays with excellent results.

Flexographic Set-Up Charges:

Plate Charge	\$30.00/ea.
Additional Plate Charge	\$20.00/ea.
UPC Codes	\$ 1.60/M

Please call for quotation of printing charges and minimum quantities.

Thermal Set-Up Charges:

Straight line copy	\$2.00/Variety
Logos and Artwork	\$35.00/ea.
UPC Code	\$1.60/M

Thermal Print Charges: Print less than 1" Print 1" and greater

Torenia

Shade \$3.99

Garden Center

\$7.75/M \$10.00/M

SATO Labeling Solutions, America, Inc. 2010 Catalog



Valueline Laser Slip-On® Tags Price per thousand (M)

	VLX1085S	VLX1081S, VLT1081S With 1-3/4" Tear-off	VLX1011S, VLT1011S With 1-3/4" Tear-off	VLX1085S
Size (WxH)	1/2 x 8-1/2	1 x 8-1/2	1 x 11	
QTY Pkg./Case	1M / 20M	1M / 10M	1M / 8M	
-	50 sheets per M	100 sheets per M	125 sheets per M	
Case Weights	28 lb.	27 lb.	28 lb.	
5M	\$25.44	\$38.95	\$47.11	VLX1081S, VLT1081S
10M	\$23.87	\$36.54	\$44.20	
20M	\$22.42	\$34.32	\$41.51	
50M	\$20.96	\$32.09	\$38.82	
	1	I	1	VLX1011S, VLT1011S



Superior Advantage Laser Printable Slip-On® Tags Price per thousand (M)

	CLX1011SWH	CLT1011SWH With 1-3/4" Tear-off	
Size (WxH)	1 x 11	1 x 11	
QTY Pkg./Case	1M / 5M	1M / 5M	
-	125 sheets per M	125 sheets per M	CLX1011SWH
Weight per Case	24 lb.	24 lb.	
1M	\$85.60	\$85.60	
5M	\$72.84	\$72.84	
10M	\$68.34	\$68.34	
20M	\$64.18	\$64.18	CLT1011SWH

Valueline Laser Slip-On® Tags Laser Material (VL) 10 mil

Features:

The Valueline Laser printable product is a 10 mil material that is top-coated on both sides to provide superior imaging and longevity outdoors. Our Valueline is viable for all of your monochrome laser printing applications, but is also a solution to most of your color printing applications as well. This economically priced laser printable material can cover almost all of your laser printing needs.

Slip-On Pre-print Set-Up Char	ges:
Straight Line Copy Engraving	\$7.00/ea
Logo/Artwork Engraving	\$35.00/
Artwork Charge	\$60.00/
LIPC Code	\$1.60/M

rg	es:
	\$7.00/ea.
	\$35.00/ea
	\$60.00/hour
	\$1.60/M

Imprint Color other than Black

\$4.00/M (Call for options)

Minimum Order: 1,000 tags per artwork change **Print Charges:**

Print one side less than 1" 1" and greater

\$7.75/M \$10.00/M

Note: Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

Superior Advantage Laser Printable

Slip-On® Tags Laser Material (CL) 7 mil

Features:

The Superior Advantage Laser printable product is a 7 mil material that is top-coated on both sides to provide superior imaging and longevity outdoors. Our Superior Advantage gives excellent resolution in color printing applications. It will provide a solution to all of your color laser printing needs.

Slip-On Pre-print Set-Up Charges:

Straight Line Copy Engraving Logo/Artwork Engraving Artwork Charge UPC Code

\$7.00/ea. \$35.00/ea \$60.00/hour \$1.60/M

Imprint Color other than Black \$4.00/M (Call for options)

Minimum Order: 1,000 tags per artwork change **Print Charges:**

Print one side less than 1" \$7.75/M \$10.00/M 1" and greater

Note: Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

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Valueline Laser Printable Hang Tags Price per thousand (M)

	VLH2242SWH (8.5" x 11")	VLH2242SWHP (8.5" x 11")	VLH2755WH (8.5" x 11")	VLH2755WHP (8.5" x 11")	VLH2842SWH (8.5" x 14")	VLH2842SWHP (8.5" x 14")
Size (WxH)	2.2 x 4.25	2.2 x 4.25 Pre-printed with care instructions	2.8125 x 5.5	2.8125 x 5.5 Pre-printed with care instructions	2.8 x 4.25	2.8 x 4.25 Pre-printed with care instructions
Qty Pack/Case	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M	1M / 5M 167 sheets per M	1M / 5M 167 sheets per M	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M
Case Weights	18 lb.	18 lb.	30 lb.	30 lb.	24 lb.	24 lb.
1M	\$39.75	\$46.53	\$60.18	\$67.92	\$48.11	\$55.28
5M	\$33.83	\$39.60	\$51.21	\$57.80	\$40.94	\$47.04
10M	\$31.74	\$37.15	\$48.05	\$54.23	\$38.41	\$44.14
20M	\$29.81	\$34.89	\$45.13	\$50.93	\$36.08	\$41.45



Superior Advantage Laser Printable Hang Tags

Laser Material (CL) 7 mil

Features: See page 13

Pre-Print Set-Up Charges: Plate Charge Additional Plate Charges Artwork Charge

\$30.00/ea. \$20.00/ea. \$60.00/hour

Minimum Order: The equivalent of 250 finished sheets.

Print Charges: Please call for quotation of printing charges.

Superior Advantage Laser Printable Hang Tags

Price per thousand (M)

	CLH2242SWH (8.5" x 11")	CLH2242SWHP (8.5" x 11")	CLH2755WH (8.5" x 11")	CLH2755WHP (8.5" x 11")	CLH2842SWH (8.5" x 14")	CLH2842SWHP (8.5" x 14")
Size (WxH)	2.2 x 4.25	2.2 x 4.25 Pre-printed with care instructions	2.8125 x 5.5	2.8125 x 5.5 Pre-printed with care instructions	2.8 x 4.25	2.8 x 4.25 Pre-printed with care instructions
Qty Pack/Case	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M	1M / 5M 167 sheets per M	1M / 5M 167 sheets per M	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M
Case Weights	20 lb.	20 lb.	32 lb.	32 lb.	25 lb.	25 lb.
1M	\$69.14	\$81.16	\$111.22	\$129.63	\$86.42	\$102.96
5M	\$58.83	\$69.07	\$94.65	\$110.31	\$73.54	\$87.61
10M	\$55.20	\$64.80	\$88.80	\$103.50	\$69.00	\$82.20
20M	\$51.84	\$60.86	\$83.40	\$97.20	\$64.80	\$77.20

Laser Printable Signs

The same material used for Laser Slip-Ons® is available as sign stock in sizes up to 8-1/2 x 14 and may be printed with decorative frames, borders, logos, etc. Variable information can be printed with the laser printer. Taggit-Pro® Label Software program now supports laser printers. Utilize your database and print barcodes with confidence. Sold in packages of 100 only!

Valueline Laser Printable Signs

(VL) 10 mil laser stock

Price per each (EA)

	VLC5070B	VLC8000B	VLC0711B	VLC1185B
Size (WxH)	5 x 7	8 x 10	7 x 11	8-1/2 x 11
Qty Pack/Case	100 / 2,000	100 / 1,000	100 / 1,000	100 / 500
Weight Per Case	27 lb.	31 lb.	30 lb.	18 lb.
100	\$0.22	\$0.38	\$0.36	\$0.46
500	\$0.20	\$0.34	\$0.33	\$0.42
1M	\$0.17	\$0.29	\$0.27	\$0.35
2.5M	\$0.16	\$0.27	\$0.26	\$0.33
5M	\$0.14	\$0.24	\$0.23	\$0.29

Superior Advantage Laser Printable Signs

(CLS) 7 mil laser stock Price per each (EA)

	CLC5070B	CLC8000B	CLC0711B	CLC1185B
Size (WxH)	5 x 7	8 x 10	7 x 11	8-1/2 x 11
Qty Pack/Case	100 / 2,000	100 / 1,000	100 / 1,000	100 / 500
Weight Per Case	30 lb.	33 lb.	33 lb.	17 lb.
100	\$0.34	\$0.64	\$0.63	\$0.68
500	\$0.31	\$0.58	\$0.57	\$0.62
1M	\$0.26	\$0.49	\$0.49	\$0.52
2.5M	\$0.24	\$0.45	\$0.45	\$0.48
5M	\$0.22	\$0.41	\$0.40	\$0.44

Laser Printable Signs and Pot Tags

Pot Tag Laser Material (CLS) 7 mil

Features: The material is top-coated on both sides to provide superior imaging and longevity outdoors.

Pot Tag Pre-Print Set-Up Charges: Plate Charge \$35.00/ea. Additional Plate Charges \$20.00/ea. Artwork Charge

\$60.00/hour

Minimum Order: 10,000 tags per artwork change

Print Charges: Please call for quotation of printing charges. Print Charges:

Please call for quotation of printing charges.

Note: Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

Sign Laser Material (VL) 10 mil Sign Laser Material (CLS) 7 mil

Features: See feature on page 13.

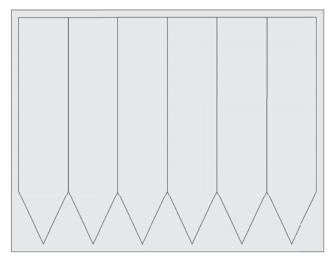


Superior Advantage Laser Printable Pot Tags

Price per thousand (M)

	CLS1780SWH	CLS1780SWHP Pre-Printed with care instructions
Size (WxH)	1-3/4 x 8	1-3/4 X 8
QTY Roll/Case	1M / 5M	1M / 5M
	167 sheets per M	167 sheets per M
Weight Per Case	32 lb.	32 lb.
1M	\$104.83	\$123.17
5M	\$89.21	\$104.81
10M	\$83.70	\$98.34
20M	\$78.61	\$92.36

CLS1780SWH • CLS1780SWHP



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Color Laser Labels Pressure Sensitive Labels

Price per sheet (EA)

	CLPS1185SWH
Size (WxH)	8-1/2 x 11
Qty Pack/Case	250 / 500
Case Weight	20 lb.
250	\$0.59
500	\$0.49
1M	\$0.43
2.5M	\$0.37
5M	\$0.34

	CLPS5070SWH
Size (WxH)	7 x 5
Qty Pack/Case	1C / 10C
Case Weight	22 lb.
10	\$40.45
5C	\$36.81
10C	\$31.15
25C	\$28.72
50C	\$25.89

Price per thousand (M)

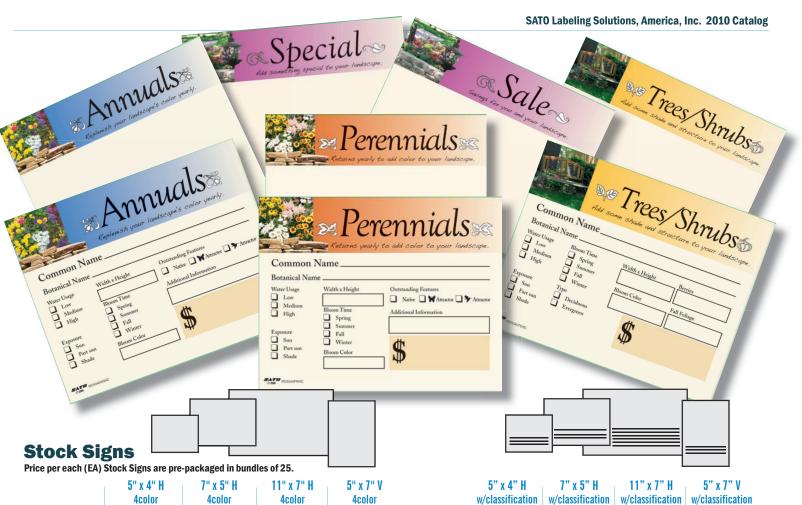
Theo per alcubulta	()						
	CLPS1020SWH	CLPS1112SWH	CLPS1025SWH	CLPS1225SWH	CLPS1726SWH	CLPS2537SWH	CLPS3040SWH
Size (WxH)	2 X 1	1-13/16 x 1-1/8 (1.8125 x 1.125)	2-1/2 x 1 (2.5 x 1)	2-1/2 x 1-1/4 (2.5 x 1.25)	2-21/32 x 1-11/16 (2.6562 x 1.6875)	3-5/8 x 2-7/16 (3.625 x 2.4375)	4 x 3
Qty Pack/Case	1M / 20M 25 sheets per M	1M / 20M 28 sheets per M	1M / 15M 42 sheets per M	1M / 15M 42 sheets per M	1M / 10M 56 sheets per M	1M / 5M 125 sheets per M	1M / 5M 167 sheets per M
Case Weight	27 lb.	27 lb.	29 lb.	28 lb.	25 lb.	26 lb.	33 lb.
1M	\$24.50	\$27.45	\$29.75	\$29.75	\$54.85	\$121.65	\$120.30
5M	\$20.58	\$23.06	\$24.99	\$24.99	\$46.07	\$102.19	\$101.05
10M	\$18.13	\$20.31	\$22.02	\$22.02	\$40.59	\$90.02	\$89.02
20M	\$15.44	\$17.29	\$18.74	\$18.74	\$34.56	\$76.64	\$75.79
16							

Laser Printable New Pressure Sensitive Labels

This high quality material is top-coated to provide superior imaging in most desktop color laser printers. It allows the user to print monochrome and color with one product. The adhesive is aggressive and will adhere to most nursery containers.

May be printed with decorative frames, borders, logos, etc. Variable information can be printed with the laser printer. Taggit-Pro® Label Software program now supports laser printers.

Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.



Annuals	RC5040ANH	RC7050ANH	RC1107ANH	RC5070ANV
Perennials	RC5040PRH	RC7050PRH	RC1107PRH	RC5070PRV
Trees/Shrubs	RC5040TSH	RC7050TSH	RC1107TSH	RC5070TSV
Special	RC5040SPH	RC7050SPH	RC1107SPH	RC5070SPV
Sale	RC5040SLH	RC7050SLH	RC1107SLH	RC5070SLV
25-125	\$0.20 ea.	\$0.29 ea.	\$0.50 ea.	\$0.29 ea.
150-525	\$0.19 ea.	\$0.27 ea.	\$0.48 ea.	\$0.27 ea.
550+	\$0.17 ea.	\$0.25 ea.	\$0.44 ea.	\$0.25 ea.

Custom Signs 🖮

Price per each (EA) Uses 15 mil Vinyl.

	5" x 4"	7" x 5"	11" x 7"
500	\$0.58 ea.	\$0.70 ea.	\$1.17 ea.
1000	\$0.48 ea.	\$0.50 ea.	\$0.86 ea.
2500	\$0.27 ea.	\$0.42 ea.	\$0.67 ea.
5000	\$0.21 ea.	\$0.35 ea.	\$0.53 ea.

Note:

The custom sign pricing is for 1 color of ink. Additional colors (up to a total of 3) can be added for an additional up-charge. Please contact customer service for listing of available ink colors and quotation.

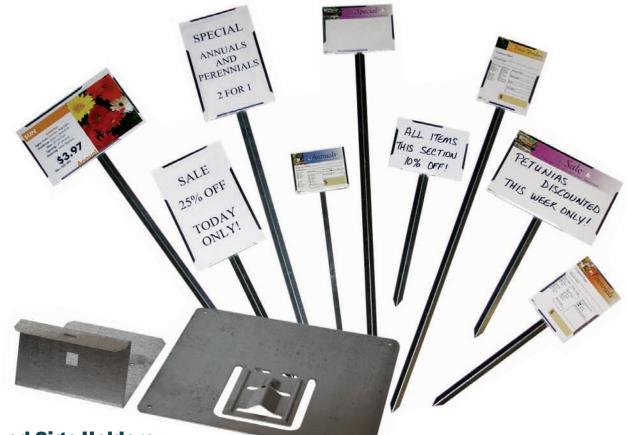
w/classification w/classification w/classification w/classification RC5040ANHC RC7050ANHC RC1107ANHC RC5070ANVC RC5040PRHC RC7050PRHC RC1107PRHC RC5070PRVC RC5040TSHC RC7050TSHC RC1107TSHC RC5070TSVC ---_ \$0.20 ea. \$0.29 ea. \$0.50 ea. \$0.29 ea. \$0.19 ea. \$0.27 ea. \$0.48 ea. \$0.27 ea. \$0.17 ea. \$0.25 ea. \$0.44 ea. \$0.25 ea.

COMPANY NAM COMPANY NAME COMPANY NAM Eposen Son State Same Same Same Spran Service III Vice ¢ Card #3 **Card #2** Card #1 Company Name E 9000 8 illy! all. Card #4 Card #5 Card #6

Blank Signs WH YE Price per each (EA) Uses 15 mil Vinyl. Blank signs are pre-packaged in bundles of 50.

	RC5030B	RC5040B	RC5070B	RC7082B	RC8010B	RC1107B	Yellow Material
Size WxH	5" x 3"	5" x 4"	5" x 7"	7" x 8.25"	8" x 10"	11" x 7"	add \$0.05 per card
50-100	\$0.19 ea.	\$0.19 ea.	\$0.24 ea.	\$0.34 ea.	\$0.41 ea.	\$0.41 ea.	+\$0.05 ea.
150-500	\$0.18 ea.	\$0.18 ea.	\$0.22 ea.	\$0.32 ea.	\$0.39 ea.	\$0.39 ea.	+\$0.05 ea.
550+	\$0.16 ea.	\$0.16 ea.	\$0.21 ea.	\$0.30 ea.	\$0.36 ea.	\$0.36 ea.	+\$0.05 ea.

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Galvanized Sign Holders

	FM7050H18	FM5070V18	FM7050H36	FM5070V36	FM1107H18	FM0711V18	FM1107H36	FM0711V36
Face Size	7" x 5"	5" x 7"	7" x 5"	5" x 7"	11" x 7"	7" x 11"	11" x 7"	7" x 11"
Orientation	Horizontal	Vertical	Horizontal	Vertical	Horizontal	Vertical	Horizontal	Vertical
Stake Length	18"	18"	36"	36"	18"	18"	36"	36"
Markers per box	50	50	50	50	25	50	50	25
Box Weights	23 lb.	23 lb.	35 lb.	35 lb.	22 lb.	45 lb.	60 lb.	28 lb.
50-100	\$1.66 ea.	\$1.66 ea.	\$1.98 ea.	\$1.98 ea.	\$2.09 ea.	\$2.09 ea.	\$2.25 ea.	\$2.25 ea.
150+	\$1.48 ea.	\$1.48 ea.	\$1.76 ea.	\$1.76 ea.	\$1.86 ea.	\$1.86 ea.	\$2.00 ea.	\$2.00 ea.

	FH7050	FH1107	FB1010 Base for Galv. Stake
Face Size	7" x 5"	11" x 7"	-
Orientation	Either	Either	-
Stake Length	Face Only	Face Only	-
Markers per box	50	50	25
Box Weights	14 lb.	30 lb.	38 lb.
50-100	\$0.70 ea.	\$1.13 ea.	\$3.95 ea.
150+	\$0.61 ea.	\$0.99 ea.	\$3.45 ea.



Aluminum Markers

Features:

These signholders and markers are great for identifying plants and advertising specials. They utilize top-locking bars to hold signs in place. Can be a great way to display signs on page 17.

	AM5040H	GB6350 Base for Alum. Markers
Face Size	5" x 4"	6.375" x 5"
Stake Length	24"	Base
Markers per box	50	50
Box Weights	11 lb.	17 lb.
50-100	\$1.76 ea.	\$2.75 ea.
150+	\$1.64 ea.	\$2.40 ea.

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T-Stakes

Features:

T-Stakes are produced from 30 mil white polystyrene for easy insertion into most soil. They may be purchased blank or pre-printed in one or two colors. Our UV stabilized pen found on page 20 can be used also to write on these stakes. Minimum order for printed stakes: 1,000 per variety. Call for quote.

T-Stakes

Price per hundred (C) Sold in package quantities.

White only	HS3370BWH	HS3395BWH
Face Size	2.5" x 3.75"	2.5" x 3.75"
Stake Length	7"	9"
See Image	А	В
Qty Per Pack/Case	1C / 30C	1C / 20C
Case Weights	46 lb.	40 lb.
10	\$15.18	\$17.54
1M	\$12.16	\$14.03
5M	\$11.05	\$12.77
10M	\$9.93	\$11.72

Injection Molded Stakes

Price per hundred (C) Sold in package quantities.					
White only	IN5016WH	IN5019WH	IN5020WH		
See Image	С	D	E		
Face Size	1" x 9.75"	1" x 2"	1.25" x 2.5"		
Stake Length	-	4"	7"		
Qty Per Pack/Case	1C / 10C	1C / 10C	1C / 10C		
Case Weights	27 lb.	8 lb.	17 lb.		
100-900	\$22.85	\$14.40	\$21.80		
1M-4.9M	\$15.31	\$9.65	\$14.61		
5M-9.9M	\$14.51	\$9.14	\$13.84		
10M+	\$13.28	\$8.37	\$12.67		

Injection Molded Stakes (Cont..)

Price per each (EA) Sold in package quantities.



Injection Molded Stakes

Features:

Injection molded stakes are made of heavy-duty plastic from 55 mil to 70 mil thicknesses. These stakes are sturdy enough to be inserted into most mediums. Surfaces accept writing with UV stabilized marking pens. (See pg. 20) Pressure sensitive labels are available for most injection molded stakes. Please see pages 10 and 11 for appropriate labels.

Injection Molded Stakes

Price per each (EA) Sold in package quantities.

White only	IN5022WH	IN5021WH
See Image	F	G
Face Size	2.75" x 4"	2.75" x 4"
Stake Length	3.75"	10"
Qty Per Pack/Case	50 ea. / 1000 ea.	50 ea. / 500 ea.
Case Weights	39 lb.	29 lb.
50	\$0.48	\$0.43
100-450	\$0.43	\$0.38
500-950	\$0.39	\$0.35
1000-2950	\$0.38	\$0.34
3000-4950	\$0.36	\$0.32
5000+	\$0.33	\$0.29

	IN5500WH	IN5500	IN5400WH	IN5400	IN5275WH	IN5275	IN5190WH	IN5190
Angled	WH	BL YE	WH	BL YE	WH	BL YE	WH	BL YE
See Image	Н	H (inset)		I (inset)	J	J (inset)	К	K (inset)
Face Size	6.25" x 3.9375"	6.25" x 3.9375"	4" x 2.5"	4" x 2.5"	5.188" x 3.188"	5.188" x 3.188"	3.125" x 2"	3.125" x 2"
Stake Length	17.25"	17.25"	14"	14"	8.25"	8.25"	5.75"	5.75"
Qty Per Pack/Case	25 ea. / 250 ea.	25 ea. / 250 ea.	50 ea. / 500 ea.	50 ea./ 500 ea.	50 ea./ 500 ea.	50 ea. / 500 ea.	50 ea. per box	50 ea. per box
Case Weights	32 lb.	32 lb.	30 lb.	30 lb.	27 lb.	27 lb.	2 lb.	2 lb.
50-150	\$0.99	\$1.06	\$0.68	\$0.74	\$0.68	\$0.74	\$0.47	\$0.49
200-450	\$0.93	\$1.00	\$0.64	\$0.70	\$0.64	\$0.70	\$0.44	\$0.46
500+	\$0.88	\$0.94	\$0.60	\$0.66	\$0.60	\$0.66	\$0.42	\$0.44

Blackboard Markers

Price per each (EA) Sold in package quantities.

Features:

Our Chalkboard Injection Stakes are made of heavy-duty styrene. Plants, flats or plant groupings can be individualized with waterproof pens in 8 colors, plus gold. Waterproof ink can be erased with isopropyl alcohol, enabling you to reuse them time and again.



	IN5035BB	IN6240BB
Face Size	5" x 3.5"	6.125" x 3.75"
Stake Length	14.5"	17.25"
Package QTY	50	25
Package Weights	5 lb.	4 lb.
100-900	\$1.28	\$1.75
1M-4.9M	\$0.86	\$1.17
5M-9.9M	\$0.81	\$1.11
10M+	\$0.74	\$1.02

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Weatherproof Pens

Posterman Basic Pen. A product for marking nursery signs, this pen is waterproof once it dries. For use with the blackboard injection stakes shown on page 19.

PMA30W • PMA30B • PMA30MG • PMA308VP

Identi Pen Double Tip

This pen writes well on all thermal materials (TX, SX and PX). The 4 pack includes one Black, Blue, Red and Green pens. 44101 • 44161

	44101 price per each	44161 price per pack	PMA30W price per each	PMA30B price per each	PMA30MG price per each	PMA308VP price per pack	8001 price per each
Quantity Per Box	12 ea.	6 pks per box	12 ea.	12 ea.	12 ea.	1 pk.	20 ea.
Color	Black Pen	4 color pack	White	Black	Metallic Gold	8 color pack	Black
1-9	\$1.98 ea.	\$8.00 set	\$3.50 ea.	\$3.50 ea.	\$3.50 ea.	\$27.00 set	\$4.99 ea.
10+	-	-	\$3.26 ea.	\$3.26 ea.	\$3.26 ea.	\$25.11 set	\$4.76 ea.

Slip-On® SOLD Tags

TX Slip-On \circledast SOLD Tags are available in red tag with black print. For customized tags, please call for a quote. Sold in rolls of 1M.

TX1077SRB

Rigid vinyl SOLD Tags

Rigid vinyl (RC) sold tag available in white with red print or red with black print. For customized printing contact customer service for a quotation. Sold in pkg. qty. of 100.

RC2753RE • RC2753WH

ElastiTag[™] SOLD Tags

SATO Labeling Solutions and Bedford Industries have partnered to produce a revolutionary hang tag. Utilizing the patent pending ElastiTag™ attaching device, this Sold Tag is the first of its' kind. The highly weatherable rubber attaching device is extremely easy to use and can wrap around a wide range of products. Since the ElastiTag™ attaching device is extremely stretchable, you can feed the tag through the slit for small caliper items and a tight fit. Or you can simply use the opening to slide the tag on to large caliper items. Available in Red or White. Sold in pkg. qty. of 100. ET2740WH ● ET2740RE





Impress-O Tags



Price per hundred (C) Imprint with a ballpoint pen. Sold in pkg. qty. of 100. Will not rust or deteriorate.

	IMPRESS
Size	1" x 3.5"
Qty Per Box/Case	1C / 50C
Case Weights	33 lb.
100	\$14.95
1M+	\$10.00

	TX1077SRB	RC2753RE	RC2753WH	ET2740RE	ET2740WH
Color	Red Tag w/Black Print	Red w/Black Print	White w/ Red Print	Red w/ Black Print	White w/ Red Print
Size	.75" x 7"	2.75" x 5.5625"	2.75" x 5.5625"	2.75" x 4"	2.75" x 4"
Qty Per Pack / Case	1M/roll, 9M/case	1C / 30C	1C / 30C	1C / 50C	1C / 50C
Case Weights	19 lb.	35 lb.	35 lb.	33 lb.	33 lb.
10	-	\$12.55	\$12.55	\$15.80	\$15.80
10C	-	\$8.79	\$8.79	\$10.05	\$10.05
50C	-	\$8.03	\$8.03	\$9.15	\$9.15
100C	-	\$7.66	\$7.66	\$8.23	\$8.23
1M	\$29.85	-	-	-	-
20	1			1	1



Slip-On® Ties

Slip-On[®] Plant Ties:

At 8" long, these ties can be attached together to form longer ties. A soft tie is available for tender plants; a hard tie for more rugged applications.

Slip-On® Tree Ties:

A heavy-duty, 14.5" long tie with locking fastener; 4" maximum diameter. Available in super-strong hard poly.

	PS6083X	PH6083X	PX6047X
Weight Per M	1.25 lb.	1.25 lb.	5.75 lb.
Qty Per Case/Pack	1M / 30M	1M / 30M	1M / 8M
Weight Per Case	37 lb.	37 lb.	47 lb.
1M	\$13.45	\$11.95	\$39.95
5M	\$12.47	\$11.08	\$37.03
10M	\$11.82	\$10.50	\$35.12
20M	\$11.39	\$10.12	\$33.84
50M	\$11.07	\$9.83	\$32.88
100M	\$10.84	\$9.63	\$32.20



Permanent Locking ID Tags

RANDOMLY numbered on white, yellow, red, orange and blue material. Tags are 7" long and may be imprinted with two lines of text on one side in black only (please allow 2 weeks). Minimum order of 100 per color.

	Randomly Numbered	Imprinted w/add'l Text
Qty Per Case/Pack	1c/bag, 10c/case	1c/bag, 10c/case
Weight Per Case	11 lb.	11 lb.
100-499	\$25.90	\$38.85
500-999	\$22.84	\$33.22
1000-4999	\$19.76	\$27.54
5000-9999	\$16.71	\$23.19
10,000+	\$13.78	\$18.96

Ringer and Rings

The ringer has revolutionalized the auto-ringer market with its "pneumatic-like" action and ease of use. From balling and burlapping, to tagging of pots, this tool puts affordability with quality. The "D" shaped ring creates a triangle " \triangle " when attached.

B7 Auto Ringer and Rings

The application of the self-feeding principle to the familiar hog ring plier meets a need that all users of this fastening method have been waiting for. The auto ringer cuts operating time and costs, and increases savings and profits. A very useful tool on every job within the range of this staple size. The SR8 rings for the B7 are galvanized. The "C" shaped ring creates a circle "O" when attached.

	RINGER	515DG50	G7PL	SR8GPL
Product	9/16" Plier	9/16" Hog Ring 15GA	11/16" Plier	11/16" Hog Ring 16GA
Qty per Box	1	5000	1	2500
Weight Per Box	1.3 lb.	6.5 lb.	.8 lb.	2.3 lb.
1-4	\$106.00	\$55.95	\$59.95	\$18.95
5-9	\$97.20	\$53.15	\$54.97	\$13.49
10-19	\$94.49	\$47.56	\$49.95	\$12.24
20+	\$91.05	\$44.76	\$46.94	\$11.50

Tag Guns and Accessories

	08956D	08913	08908	08973	08954
Product	Dennison Mark III Gun	Heavy Duty Needle	1" Paddle	1/2" Paddle	1/2" T fasteners
Qty Per Box/Case	1	4 per kit	5000/bx; 50,000/cs	5000/bx; 50,000/cs	5000/bx; 50,000/cs
Weight Per Box	.3 lb.	.05 lb.	1 lb.	.8 lb.	.6 lb.
1-3	\$28.95 ea.	\$19.95/kit	-	-	-
4+	\$25.16 ea.	\$17.96/kit	-	-	-
1-9	-	-	\$22.77	\$28.98	\$28.98
10-19	-	\$17.99	\$22.92	\$22.92	\$22.92
20+	-	\$14.19	\$14.20	\$14.20	\$14.20



08956D

1.687"

7″

Custom Marketing & Printing Solution The most effective programs are tailored for your specific product or program combining; containers, custom designed tags, and point-of-purchase (POP) materials to achieve merchandising strategies aimed at generating turns. We work with our graphic design partners for fresh ideas and consumer trend expertise. We're committed to developing the most effective solution for you and differentiation is a key to distinguishing your program from the masses.

> **Custom Marketing** Apply your companies logo or a unique look for your tag.

Plant Photography From our library of ten's of thousands of images.

Variable Data From our database of thousands of plants.

Red Geranium Geranium sp.

Concepts

Dieline

In this day and age it's all about ROI- Return on Investment. Let us work to build your visibility in custom design. We are available to offer strategic marketing, photography services and creative designs.

CN bn

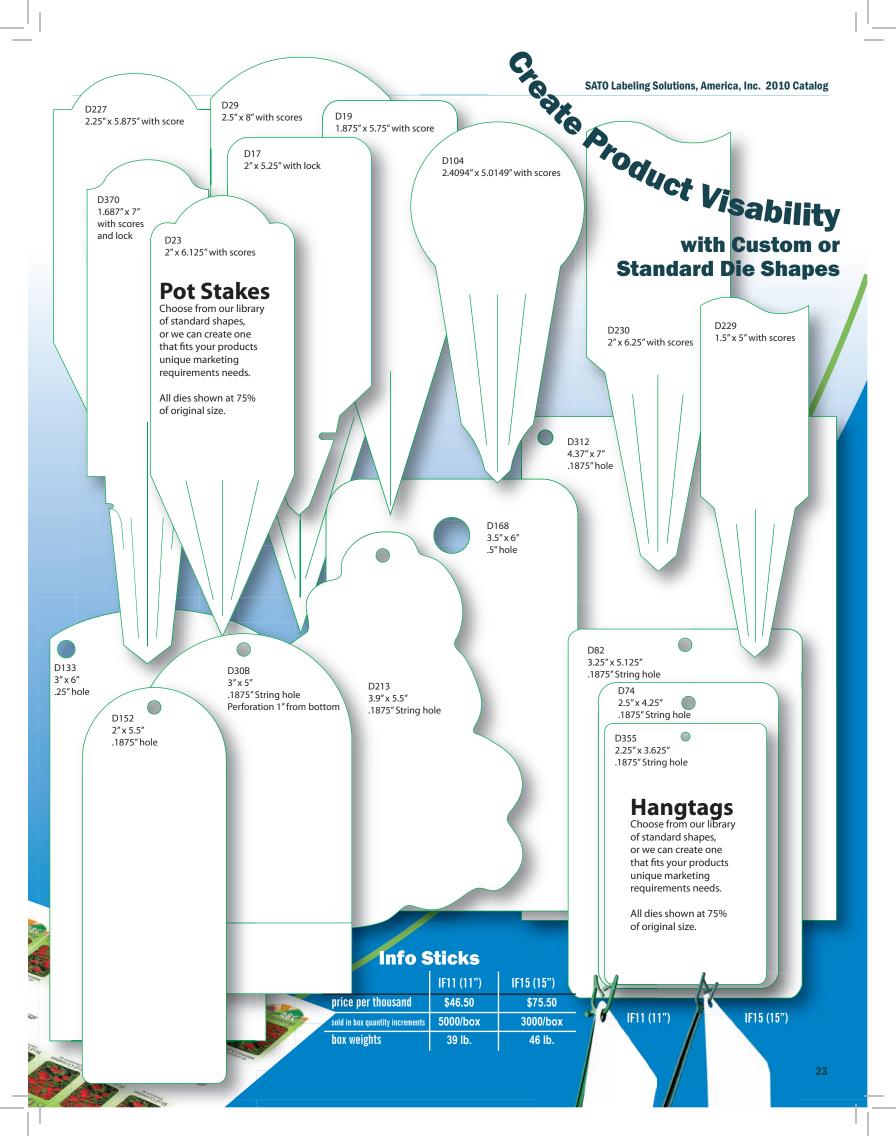
Printing Solutions

At Sato we specialize in quality printing and producing your order in the most efficient way. Quality printing means attractive tags that increases retail profits.

Red Geranium Geranium sp.

> **Online PDF for Proofing** Files available for download

online for easy proofing. Proofing made easy with PDFs using Adobe Acrobat reader.



Retail Center Marketing Programs and Custom Marketing Features D368M Christmas Tree Tag . ۲ ROSES 5.967" x 6.303' Gene Boerner Rose **GENE BOERNER ROSE** 5-6 1 1 Christmas Trees raser Fir Walmart >< HELPFUL HINTS Planting Instructions 0 5-6' Fraser Fir NATO D370 Pot Tag 23 1.687" x 7"

D75M Hang Tag 2.812" x 6.303"





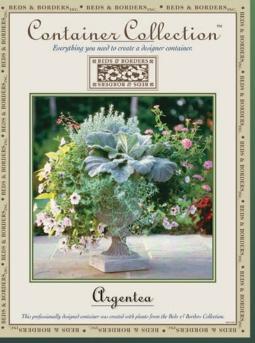
Point of Purchase (POP) Signs

Point of Purchase Signs are an important marketing tool. These are placed in "high traffic" areas, and are an excellent item to direct consumers to products and answer common questions about those products. Using POP signage along with Posters, Hangtags, Signs, Pot Stakes, Handles, and Labels creates a "Common Theme" for your product.

Point of Purchase Signs are produced in a variety of color/colors, sizes, and are designed to compliment and promote your product.

Typical sizes are, but not limited to: 5" x 7", 7" x 11", 11" x 7"



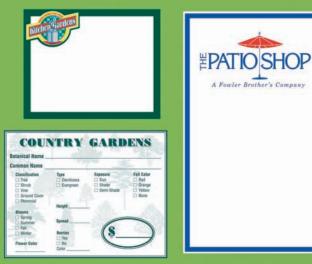


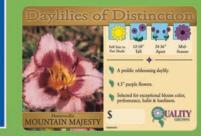
Custom Cards

Custom Cards are produced on plastic that will hold-up to environmental conditions, such as rain, sun, hot and cold. Custom Cards are simply that "Custom". These can be used to announce a sale, promotion or simply list a specific products care.

> These can be coordinated with Posters, Hangtags, Signs, Pot Stakes, POP, Handles, and Labels.

Typical sizes are, but not limited to: 3" x 4", 4" x 5", 5" x 7"







Banners

Banners are an excellent choice for special product recognition on a larger scale. Banners are very visible, and are a great way to attract the consumer to the area where your product is located. Used with eye-catching graphics and coordinated with Posters, POP, Hangtags, Signs, Cards, Pot Stakes, Handles, and Labels, Banners make a strong marketing presence.

Call for quote.

Posters and Wall Charts

Great for large area advertising, special product promotions, instructions, or as a reference point announcing special features of your product or other marketing pieces.

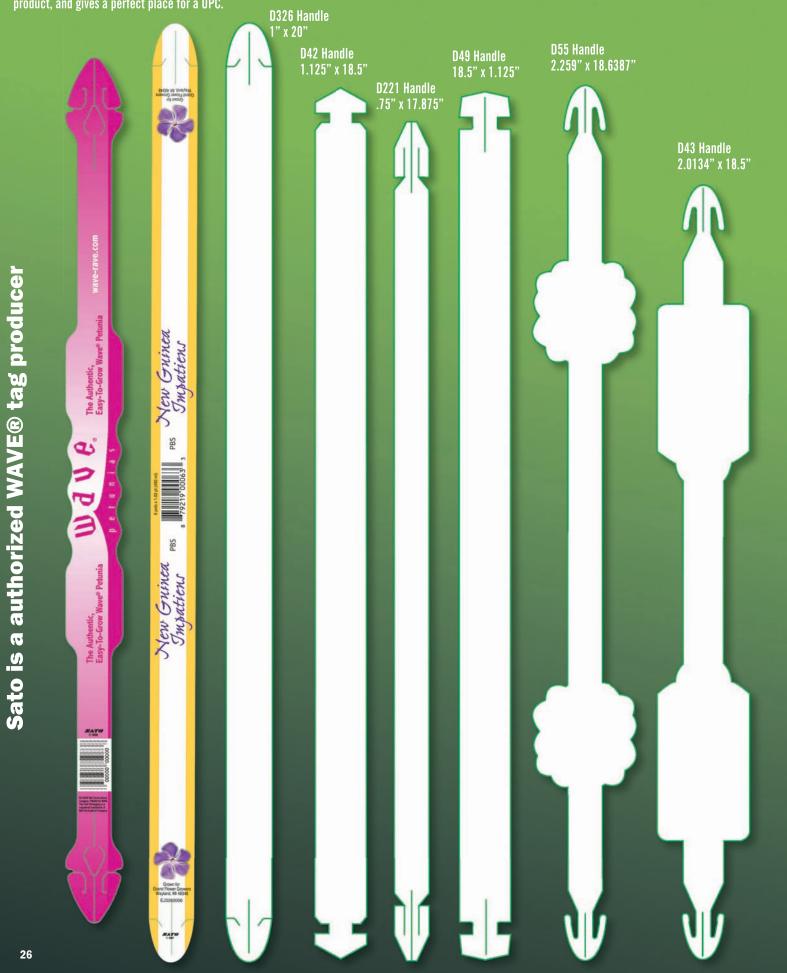
> These can be coordinated with Hangtags, POP, Signs, Cards, Pot Stakes, Handles, and Labels. Can be produced in a variety of color/colors, sizes, and are designed to compliment and promote your product.

> > Call for Quote.



Custom Handles

Designed specifically for a locking style plant flat. Not only is the handle a great way to carry a plant flat, but it's a perfect way to add information about the product, and gives a perfect place for a UPC.





Printing Material

Bio-Friendly Printing Material Options...

The Horticulture Division of SATO Labeling Solutions America, Inc. is committed to finding solutions, solving challenges and helping our customers increase their sales through custom marketing programs. The most effective programs are tailored for your specific product; combining containers, custom designed tags, and point-of-purchase (POP) materials to achieve merchandising strategies aimed at generating turns. We work with our graphic design team to provide fresh ideas and consumer trends. We're committed to developing the most effective solution for you, and differentiation is a key to distinguishing your program from the masses. Let SATO help you with your next environmentally smart horticultural printing project.

Non-Biodegradable Plastic in the Marketplace...

Many of the plastics used today in the Horticultural marketplace are made up of non-recycled and recycled plastics. However, many of these plastics are being discarded and not being recycled. A large portion of these plastics will not break down over a long period of time, which doesn't help reduce the waste footprint in our environment. As a result, we are committed to providing our customers with material options, including ones that promote environmental stability. This Bio-friendly plastic material provides a perfect palette for offset printing that is comparable to traditional plastics. This material is durable and an excellent choice for your Horticultural applications. All together, recycling is a great start for our market place, but a large portion of materials will still enter the landfill. The best alternative is to have a bio-friendly plastic that's not only durable, but will breakdown naturally.

Biodegradable Plastic Q and A...

What causes the material to breakdown? Is this a biological or chemical reaction that takes place? You might consider it a bio-chemical reaction, as bacteria utilize enzymes effective for the breaking of long polymer chains in the plastic product. Since the bio-plastic is

hospitable as an environment, bacteria will collect in colonies there, and breakdown will initialize.

How long does it take for the plastic tag to completely disappear?

If discarded in a bio-rich environment (in contact with the material, such as in a landfill), breakdown on average is 1-5 years. Material on warehouse shelves, or in the retail environment, are not considered as candidates for this breakdown process.

"Tags end up all over my nursery grounds. I know there are tags in the soil that are many years old. If I switch to a biodegradable material can anything harmful end up in the soil that could affect the plants in the ground? This is for growers who place trees and large shrubs directly in the ground." Unlike oxo-degradable technology, this does not use any heavy metals. The end products are to be carbon dioxide, water, and any earths/filler used to color the product (which came from the earth in the first place - clay, calcium carbonate, TiO2, talc, etc).

"I place pot tags in the container when the cuttings are rooted. The plant grows for 4-6 months in my greenhouse. Will the tag breakdown while in the soil during the growing process? Will any chemicals or biological items leach into the container that could affect the plant?" The portion of the plastic buried in the soil will be given the greatest potential contact with bio/bacteria. Thus, very small amounts of biologizadation are possible, but the

structure of the tag should not be compromised. (especially in the shorter 4-6 month frame).

"I sometimes inventory tags for up to 3 years. Do I need to take any special precautions with the tags during that time frame."

Sensible care should be adequate for the tags, i.e. relatively dry warehouse shelves are fine. Wrapping or bagging is certainly a good pr ecaution. If conditions are like a greenhouse environment, where mold and mildew are prevalent, then you'll want to watch your material more carefully. However, unlike oxo-degradables, these items aren't going to start breaking down merely on a time-based model.



NOTES

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SATO Labeling Solutions America, Inc. Horticulture Division

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